Social Enterprise Bibliography

Websites

- A Philanthropic Partnership for Black Communities, [http://www.abfe.org](http://www.abfe.org)
- Association of Baltimore Area Grantmakers, [www.abagmd.org](http://www.abagmd.org)
- The Aspen Institute, [www.aspeninstitute.org](http://www.aspeninstitute.org)
- Center for Venture Philanthropy, [www.pcf.org](http://www.pcf.org)
- Community Development Venture Capital Alliance, [www.cdvca.org](http://www.cdvca.org)
- Echoing Green, [www.echoinggreen.org](http://www.echoinggreen.org)
- E.M. Kauffman Foundation, [www.kauffman.org](http://www.kauffman.org)
- Institute for Social Entrepreneurs, [www.socialent.org](http://www.socialent.org)
- National Center on Nonprofit Enterprise, [www.ncne.org](http://www.ncne.org)
- Roberts Enterprise Development Fund, [www.redf.org](http://www.redf.org)
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- Social Enterprise Alliance, [www.se-alliance.org](http://www.se-alliance.org)
- Social Enterprise Reporter, [www.sereporter.com](http://www.sereporter.com)
- Venture Philanthropy Partners, [www.venturephilanthropypartners.org](http://www.venturephilanthropypartners.org)
- Yale/Goldman-Sachs Partnership on Nonprofit Ventures, [www.ventures.yale.edu](http://www.ventures.yale.edu)

Books


o The Nonprofit Entrepreneur: Creating Ventures to Earn Income (E. Skloot, New York, Foundation Center, 1988), a "lessons learned" review of nonprofit social venture risks as well as instructions around planning, staffing, management and financing.


o Selling Social Change (Without Selling Out), (Chardon Press, 2002), a primer for nonprofits seeking financial self-sufficiency through earned income strategies. This book also provides instructions around business planning as well as additional information about the potential risks of a venture on a nonprofit.

o Social Purpose Enterprise & Venture Philanthropy in the New Millennium, (San Francisco, Roberts Foundation (REDF), 2000) - documented REDF’s thinking, experience and understanding about the social enterprise experiment in a three-volume set that included practitioner perspectives, investor perspectives and practitioner profiles.

o “Social Enterprise: The Rise of Nonprofit Entrepreneurship”, (The Democracy Collaborative, University of Maryland April 2005): An exercise to map the progress of the development of social enterprise as an activity and a field.


o Strengthening Nonprofit Performance: A Funder’s Guide to Capacity Building, (Connolly, Paul and Carol Lukas, Saint Paul, MN: Amherst H. Wilder Foundation, 2002). Written for grantmakers, this book synthesizes the most recent capacity building practice and research into a collection of strategies, steps, and examples that funders can use to get started on or improve their funding to strengthen nonprofits.

o Venture Forth!, (Wilder Foundation, 2002) a primer for nonprofits developing business plans for a “moneymaking businesses".
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• Community Wealth Ventures/VPP, “High-Engagement Philanthropy: A Bridge to a More Effective Social Sector” (2004) is a report that, through case examples, explored the challenges and opportunities of high-engagement philanthropy (also referred to as venture philanthropy) – basically, supporting the work of nonprofits with money and knowledge and experience.

• Community Wealth Ventures, “Venture Philanthropy 2002: Advancing Nonprofit Performance Through High-Engagement Grantmaking”. Prepared for Venture Philanthropy Partners by Community Wealth Ventures, the report is a useful resource for those working in venture philanthropy and other forms of high-engagement grantmaking as well as those interested in learning more about the field.

• Corcoran, Elizabeth, "The Dual Bottom Line," *(Forbes.com*, November 27, 2002) Presents the story of Silicon Valley Community Ventures (SVCV), one of about 60 funds in the US practicing “good works” investing.

• Dees, Gregory J. and Nadine Dolby, "Sources of Financing for New Nonprofit Ventures," *(Harvard Business Review*, July 1996). Designed to help nonprofit entrepreneurs design fund-raising strategies that are appropriate for their specific organizations. Discusses the major fund-raising alternatives, including foundations, corporations, government sources, wealthy individuals, and the public, and provides references for further research. 11 Pages.


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