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## Social Enterprise Bibliography

### Websites

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- ❖ The Aspen Institute, [www.aspeninstitute.org](http://www.aspeninstitute.org)
- ❖ Center for Venture Philanthropy, [www.pcf.org](http://www.pcf.org)
- ❖ Community Development Venture Capital Alliance, [www.cdvca.org](http://www.cdvca.org)
- ❖ Echoing Green, [www.echoinggreen.org](http://www.echoinggreen.org)
- ❖ E.M. Kauffman Foundation, [www.kauffman.org](http://www.kauffman.org)
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- ❖ National Center on Nonprofit Enterprise, [www.ncne.org](http://www.ncne.org)
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- ❖ Skoll Foundation, [www.skollfoundation.org](http://www.skollfoundation.org)
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- ❖ Yale/Goldman-Sachs Partnership on Nonprofit Ventures, [www.ventures.yale.edu](http://www.ventures.yale.edu)

### Books

- *Enterprising Nonprofits: A Toolkit for Social Entrepreneurs* (J.G. Dees, J. Emerson, and P. Economy (eds.), New York: Wiley, 2001), a “lessons learned” review of successful and less successful nonprofit social ventures.
- *Filthy Rich: How to Turn Your Nonprofit Fantasies into Cold, Hard Cash* (R. Steckel, Berkeley: Ten Speed Press, 2000), a community-based primer to nonprofit social enterprise planning.
- *Generating and Sustaining Nonprofit Earned Income: A Guide to Successful Enterprise Strategies*, (Oster, Sharon M., Cynthia W. Massarsky, and Samantha L. Beinhacker, eds., Jossey-Bass, 2004). Instructional guide for helping nonprofits achieve greater financial stability through a diversified stream of revenue.
- *Looking at Income-Generating Businesses for Small Nonprofit Organizations* (W.A. Duncan Washington, D.C.: Center for Community Change, 1982)
- *New Social Entrepreneurs: The Success, Challenge, and Lessons of Non-Profit Enterprise Creation* (J. Emerson and F. Twersky, (eds.), San Francisco: Roberts Foundation, 1996) – describes REDF’s experience as venture philanthropy supporting the creation of social enterprises.

- *The Nonprofit Entrepreneur: Creating Ventures to Earn Income* (E. Skloot, New York, Foundation Center, 1988), a “lessons learned” review of nonprofit social venture risks as well as instructions around planning, staffing, management and financing.
- *Philanthropy's Challenge: Building Nonprofit Capacity Through Venture Grantmaking*, (P. Firstenberg, New York, NY: The Foundation Center, 2003). Part 1 defines the venture philanthropy continuum with a detailed description of venture grantmaking including examples of various models; Part 2 details the venture grantmaking process, and Part 3 discusses the implications for both grantees and grantors.
- *Selling Social Change (Without Selling Out)*, (Chardon Press, 2002), a primer for nonprofits seeking financial self-sufficiency through earned income strategies. This book also provides instructions around business planning as well as additional information about the potential risks of a venture on a nonprofit.
- *Social Purpose Enterprise & Venture Philanthropy in the New Millennium*, (San Francisco, Roberts Foundation (REDF), 2000) - documented REDF’s thinking, experience and understanding about the social enterprise experiment in a three-volume set that included practitioner perspectives, investor perspectives and practitioner profiles.
- “Social Enterprise: The Rise of Nonprofit Entrepreneurship”, (The Democracy Collaborative, University of Maryland April 2005): An exercise to map the progress of the development of social enterprise as an activity and a field.
- *Strategic Tools for Social Entrepreneurs: Enhancing the Performance of Your Enterprising Nonprofit* (J.G. Dees, J. Emerson, P. Economy, Wiley & Sons, New York, 2002): a “how to” instructional for managers and entrepreneurs.
- *Strengthening Nonprofit Performance: A Funder’s Guide to Capacity Building*, (Connolly, Paul and Carol Lukas, Saint Paul, MN: Amherst H. Wilder Foundation, 2002). Written for grantmakers, this book synthesizes the most recent capacity building practice and research into a collection of strategies, steps, and examples that funders can use to get started on or improve their funding to strengthen nonprofits.
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## Articles

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